



Middle Market Digest: This Week in the South and Mountain Regions

Here's a look at the trends, announcements and deals you may have missed in Texas, New Mexico, Colorado, Oklahoma and Arkansas

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Here is some good news about the tax reform package for states such as Texas, according to Cushman & Wakefield: “The overall economies and commercial real estate outlooks of both high- and low-tax states and regions will benefit from tax reform,” said David Bitner, head of capital markets research for Cushman & Wakefield. And, there is a related benefit to multifamily owners as well. “The broader, positive economic effects of the tax package support income and job growth, and ultimately presents a tremendous opportunity for multifamily owners and investors,” says Revathi Greenwood, the firm’s head of Americas research. “We expect to see greater demand for larger, suburban units and single-family rentals, particularly in areas with great schools.”—Lisa Brown

NEWS AND NOTABLES

AUSTIN, TX—AHV Communities, the leader in the development and construction of purpose-built single-family rental home communities, welcomes Jason Elliot as director of construction and Russell Smith as director of purchasing. Elliot is responsible for operational management of the production of homes including managing AHV’s field

teams and trade relationships. Smith oversees pricing procurement and contracting for the company's numerous active and planned communities within Central Texas. Both new employees are based out of AHV's regional New Braunfels and Austin offices, reporting to Lance Carosello, executive vice president of the Texas division.



Lisa Brown ›

Lisa Brown is an editor for the south and west regions of GlobeSt.com. She has 25-plus years of real estate experience, with a regional PR role at Grubb & Ellis and a national communications position at MMI. Brown also spent 10 years as executive director at NAIOP San Francisco Bay Area chapter, where she led the organization to achieving its first national award honors and recognition on Capitol Hill. She has written extensively on commercial real estate topics and edited numerous pieces on the subject.